

Unmatched market insight – Locally & Globally



NAI Partners

75
REAL ESTATE PROFESSIONALS

Superior
information
management
and market
research
capabilities

40+
AGENTS

500-700
TRANSACTIONS/YEAR

27 MILLION
SQUARE
FEET PER
YEAR

Largest
independent
commercial
real estate
brokerage firm

NAI Global has more locations in the US than any other commercial real estate services company

NAI Global is the single largest, most powerful global network of owner-operated commercial real estate brokerage firms. NAI Global Member firms are actively managed to work in unison and provide clients with exceptional solutions to their local, regional and global commercial real estate needs. Our experts are strategic and innovative, working collaboratively to realize maximum potential and generate creative solutions for our clients worldwide. Our collaborative services platform provides an expansive, yet nimble and responsive structure enabling us to efficiently deliver superior results.

- Over 6,700 professionals
- More than 375 offices worldwide
- Local experts in 55+ countries
- 380 million SF of property managed
- \$45 billion in annual transaction volume

NAI Global works with leading corporations, private and institutional investors and government entities locally, regionally and around the world. Whether it is negotiating a lease, disposing of an asset or optimizing a global portfolio, we offer flexible, customized solutions designed to advance each clients specific goals.

Tenant Advisory Services - Depending on your real estate size requirements, we scale our services to fit your needs. Our unique consultative process offers security and direction from local experts on the ground, navigating the details of relocation, competitive properties, market data, rental rate negotiation, and TI options for clients locally, or handling larger issues such as legal and local codes compliance as they expand across state or international lines

Agency Services - Our leasing philosophy is to address every assignment as though we were the owner and to view those assignments from a focused, strategic angle. Our goal is not just to fill the vacant space in a property, but rather to increase the value of the asset by assessing the owner's needs and objectives and satisfying those goals.

Property Management - A key element of our commercial property philosophy is the intentional coordination of our management services with project leasing and marketing. Not only are leasing tours more productive, but reduced tenant turnover allows NAI Partners to maximize the rental rate achieved for each property. Our property management professionals work in tandem with our brokers, creating a team to maximize the value of the asset while providing a complete range of management services from transition to day-to-day operations to disposition.

Investment Sales - Successful transactions are supported by robust investment and asset management strategies. At NAI Partners, we guide you in your investment decisions and help you address and mitigate the financial effects of any uncertainties or risks. We offer creative and strategic teams that enhance value and bring key intelligence to the sales process with in-depth market research, acquisition & disposition expertise, due diligence processes, asset optimization solutions, customized analytics and appraisal, and valuation.

Investment Management - PCR Investment Fund I has been organized by NAI Investment Management, LLC and the partners of NAI Partners to invest in office and industrial multi-tenant properties in Houston, Austin, and San Antonio that can be acquired at prices substantially below replacement cost, are currently generating (or with repositioning or additional leasing at market rental rates would generate) positive cash flow after debt service payments, and offer the prospect of significant cash flow and appreciation over a projected holding term of four to six years. The current real-time market information provided by NAI Partners, allows PCR Investment Fund to underwrite opportunities not generally available to the market.

Asset Management - Brings a broad range of experience and a complete spectrum of skills to real estate investment and asset management. These capabilities are then integrated with site level property management, resulting in better value, consistency, and investment returns. Our investment skills are also used to assist our institutional clients with REO portfolios through our Special Services Division.

Project & Construction Services - We manage all types of construction projects from full property renovations to commercial tenant build out. We coordinate design development, relocation, vendor selection, and implementation, all pursuant to an overall plan and budget. We have renovated several anchored retail centers, industrial properties, and multifamily communities and, every year, assist our tenant clients with thousands of square feet of relocations.

Data Analytics - Data analytics at NAI Partners span market research and reporting, quarterly market presentations, corporate projects, broker-initiated projects, and client-initiated consulting projects. Analytical research projects at NAI Partners result in important products and deliverables, including written reports, oral presentations to stakeholders, data visualizations, and guidance on data-driven decision making.